

LENDER TRAINING: Borrower Eligibility





GENERAL BORROWER ELIGIBILITY

- To qualify for MHDC homebuyer programs, minimally the borrower meet the following requirements:
 - For government loans: Current minimum credit score of 640
 - Maximum debt-to-income (DTI) ratio is 45% for 640-680
 - Maximum DTI is 50% for greater than 680
 - For conventional loans: Current minimum credit score of 640
 - Maximum DTI ratio is 50%.
 - The total gross annual household income must be within the established limits (vary by area)
 - See "Property Eligibility" video for property and occupancy requirements



FIRST-TIME HOMEBUYER

A first-time homebuyer is defined as a person who has not had an ownership interest in their principal residence within the last 3 years.

- All adult persons who will be on the loan or the spouse of the borrower must meet the First-Time Home Buyer qualification.
- The only exception to this requirement is if the applicant is purchasing a home in a federally targeted area or is a qualified veteran.



FICO SCORE

- Current minimum FICO credit score of 640.
- Lenders can set more restrictive minimum credit scores.

 Minimum FICO credit score of 660 required for manufactured home purchases.



DEBT-TO-INCOME RATIO

- Government Loans:
 - Maximum DTI is 45% with FICO credit score of 640.
 - Maximum DTI is 50% with FICO credit score of 680 or higher.
- Conventional Loans:
 - Maximum DTI is 50% with FICO credit score of 640 or higher.
- Lenders can set more restrictive minimum credit scores.



BORROWER INCOME LIMITS

- Homebuyer must meet total gross annual household income limits.
- Household income limits are set by HUD and updated annually.
- Published and available at https://mhdc.com/services/homeowners/
- Higher income limits for Targeted areas and Next Step.



SPOUSES

- A spouse is counted in the total household number
 - Income from the spouse is included in the total gross annual household income
- The spouse of the borrower must meet program eligibility criteria, whether they are a borrowing or non-borrowing spouse.

NON-BORROWING SPOUSE

Non-borrowing spouse must:

- Execute the Deed of Trust.
- NOT be on the Note.
- NOT take Title.
- NOT sign MHDC forms.
- Still qualify for the program.

Best Practice: NBS be <u>left off of purchase contract.</u>THIS WILL ONLY APPLY TO FIRST PLACE/NEXT STEP LOANS



NON-BORROWING SPOUSE CONT'D

Next Step TBA

- 1st NOTE: John Smith signed only by John Smith.
- 2nd NOTE: John Smith signed only by John Smith.
- 1st DOT: John Smith and NBS, husband and wife signed by John and NBS.
- 2nd DOT: John Smith and NBS, husband and wife signed by John and NBS.
- Warranty Deed AND Title Policy: John Smith, a married person.



PERSONS WHO ARE SEPARATED

- Any applicant who is separated is still considered a married person.
- If the applicant and their spouse have been separated for more than 12 months:
 - They will each sign affidavits stating they will not be residing together (MHDC Marital Waiver Affidavits, Form 550-1 and 550-2).
 - Title company generated Marital Waivers are not acceptable.
- Currently separated applicants owned a home with that spouse within the last three years do not qualify as "First-time homebuyers".
- This also applies for spouses that are incarcerated.



NON U.S. CITIZENS

- Each applicant, along with their spouse, must be a U.S. citizen or a lawful resident alien even if the spouse is not on the loan.
 - Must be eligible to work in the U.S.
 - Must have valid SSN
 - Marital status may not be waived



CONCLUSION

Minimum borrower eligibility requirements include:

- Meet minimum credit score
- Be within maximum debt-to-income ratio
- Meet total gross annual household income limits
- Meet First-Time Homebuyer or Qualified Veteran definition*

*Only applicable to First Place and Mortgage Credit Certificate Programs

