



Five-Year Strategic Affordable Housing Plan RFP Questions

MHDC has received ten questions in response to the MHDC Five-Year Strategic Affordable Housing Plan RFP. The questions received and their responses are outlined below. The period for accepting questions closes on January 5, 2024.

- 1) What relative weight will the participation of a public or private university or college have in the evaluation criteria for proposals? This criterion appears as #5 on p. 14 of the RFP.
 - a. The weight of this criteria is low compared with other components.
- 2) At least two (2) references are required with proposals. Is it acceptable to provide MHDC as a reference if the proposed consultant has done work for MHDC in the past?
 - a. MHDC will not provide reference letters for RFP responses to its own RFP, but prior experience with MHDC may be highlighted in other areas.
- 3) What was the total expenditure incurred by MHDC for the preceding five-year plan?
 - a. Approximately \$200,000.
- 4) Are there indications suggesting that the projected expenses for the forthcoming five-year plan will align closely with those of the previous plan?
 - a. The RFP significantly expands the scope of the five-year plan and MHDC expects the expenses to align relative to the scope of the current RFP.
- 5) I would like to ask how much the following criteria will weigh on the reviewers scoring/decision for this selection process:
 - The location, extent, and capabilities of the Respondent's offices and number of employees in the State.
 - The economic impact of any contract entered under this RFP is an important factor. MHDC will consider the economic impact, including proposed services and products provided that will be provided by Missourians, the impact returned to the State through tax revenue obligations or others, and the Respondent's economic presence within Missouri, including Missouri employee statistics.
 - MHDC's prior experience working with the Respondent.
 - a. MHDC values and supports local Missouri businesses and institutions, when possible, but also evaluates capacity and highest and best use of resources.

- 6) Are there specific program(s) that are under performing that the strategic plan should address?
 - a. The plan should address all MHDC housing programs.
- 7) Please provide specific example(s) of established targets from the current strategic plan that have not been missed?
 - a. The plans are intended to develop data driven priorities for the highest and best use of funding.
- 8) Please provide specific example(s) of established targets from the current strategic plan that have been missed?
 - a. The plans are intended to develop data driven priorities for the highest and best use of funding.
- 9) What organizational staff will be responsible for working with the selected partner to ensure that the developed strategic plan aligns with the organizational objectives and the established targets aligns with desired organizational outcomes?
 - a. The selected partner will work with MHDC Operations and Data and Analytics Departments. Other Divisions will participate as needed.
- 10) According to page 1 of the RFP, "MHDC desires to expand the scope of its existing Five-Year Strategic plan to evaluate and develop strategies to inform all areas of its work." What specific areas of MHDC's working areas are not currently reflected in its existing Five-Year Strategic plan?
 - a. The full Scope of Work for the project can be found on pages 7-9 of the RFP.