

MHDC Asset Management Updates

October 11, 2022





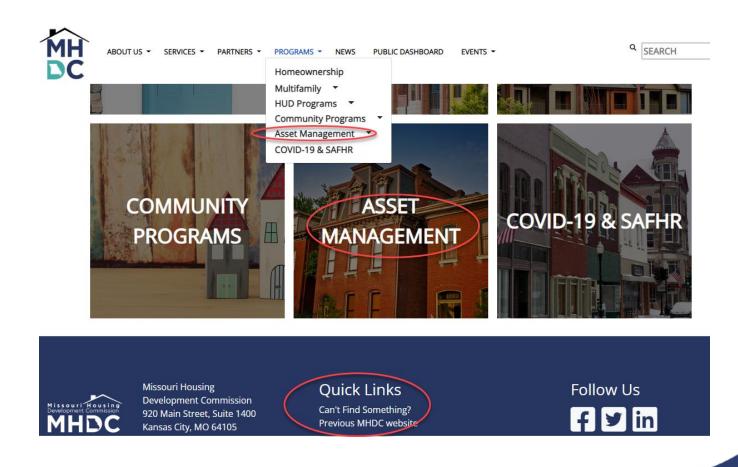
Agenda

- MHDC Staff
- New MHDC Website
- Asset Management Updates
- AMRS 2.0
- Certification Portal
- Inspections
- Compliance Accounting



Asset Management Contacts





Don't worry – It's still there!! http://mhdc-legacy.mhdc.com/

- <u>VAWA Forms Notice</u>
- Non-Compliance Fee
- Bed Bug Notice
- MHDC Electronic Desk Review
- Securing Kitchen Ranges Notice





ABOUT US 👻 SERVICES -PARTNERS -PROGRAMS

NEWS

PUBLIC DASHBOARD EVENTS - Q SEARCH

Programs

Homeownership

Multifamily

HUD Programs

Community Programs

Asset Management



Program Compliance COVID-19 & SAFHR

Asset Management

The Asset Management Department is responsible for the compliance on all of MHDC's affordable housing properties. The primary objective of MHDC's Asset Management Department is to preserve and protect the Commission's affordable housing portfolio. Asset Management achieves these objectives by conducting physical inspections, analyzing property financial performance, following up on resident concerns, and monitoring required regulatory compliance.

In addition, Asset Management oversees the HUD Performance Based Contract Administration (PBCA) Program.

Asset Management staff can be contacted by emailing <u>asset.mgmt@mhdc.com</u> or calling 314-877-1350.

All resident questions should be directed to the Resident Relations Hotline at 866-605-7467.

MHDC Asset Management Department Address is:

505 North 7th Street, Suite 2000, St. Louis, MO 63101





ABOUT US - SERVICES - PARTNERS - PROGRAMS - NEWS PUBLIC DASHBOARD EVENTS -

Program Compliance

Q

HOME / PROGRAMS / ASSET MANAGEMENT / PROGRAM COMPLIANCE

Asset Management

Performance Based Contract Administration (PBCA)

Program Compliance

Compliance Accounting
Compliance Resources
Cost Per Unit Data

Housing Programs

LIHTC Properties for Sale

Transfer of Physical Assets

MHDC's Asset Management Department is responsible for monitoring and enforcing regulatory and policy compliance for the following Federal and State housing programs: LIHTC, HOME, NHTF, MHDC Fund Balance, TCAP/TCR, AHAP, CDBG-DR, and HUD 811.

Compliance requirements vary depending on the type of funding that has been allocated to the development.

Asset Management staff can be contacted by emailing <u>asset.mgmt@mhdc.com</u> or calling 314-877-1350.





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Q SEARCH

HOME / PROGRAMS / ASSET MANAGEMENT / PROGRAM COMPLIANCE / COMPLIANCE ACCOUNTING

Program Compliance	
Compliance Accounting	Compliance Accounting
Annual Financial Statements	MHDC's Asset Management Department is responsible for promoting the financial health of participating developments by monitoring and
Budgets	enforcing the program compliance requirements as outlined in a development's Land Use Restriction Agreement (LURA), Deed of Trust, and/or Regulatory Agreement.
Insurance	
Occupancy	The sections identified will provide further details regarding MHDC's policies and procedures. Each section will include instructions, required forms, frequently asked questions, and explanation of MHDC policy.
Rent Increases	
Reserves	
Residual Receipts	
Utility Allowance	
Compliance Resources	
Cost Per Unit Data	
Housing Programs	
LIHTC Properties for Sale	
Transfer of Physical Assets	

EVENTS -



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ABOUT US - SERVICES - PARTNERS -

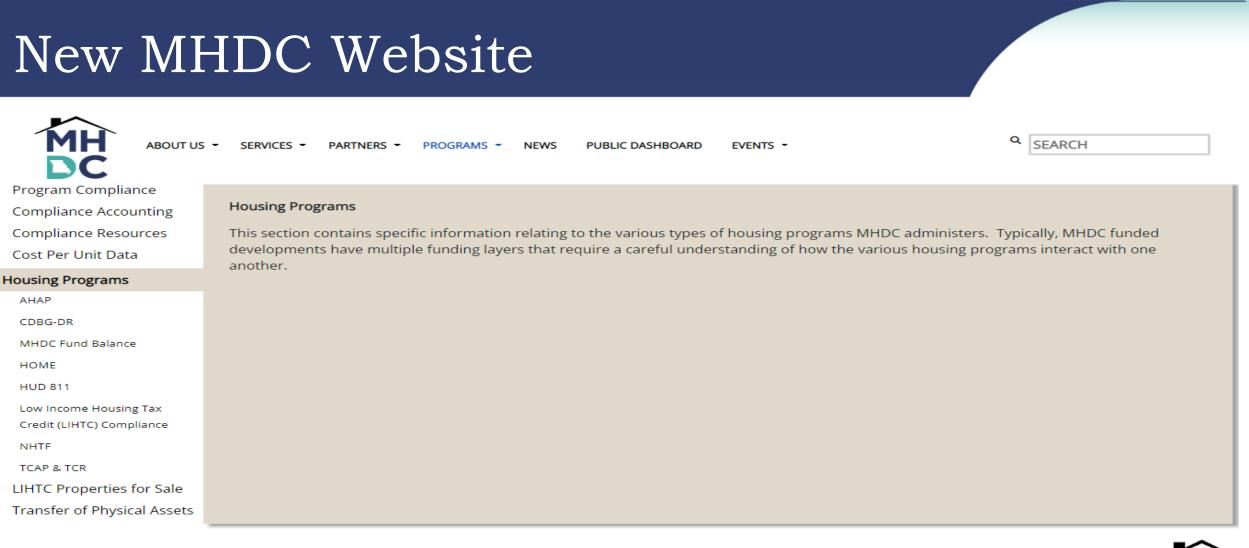
PROGRAMS - NEWS

PUBLIC DASHBOARD EVENTS -

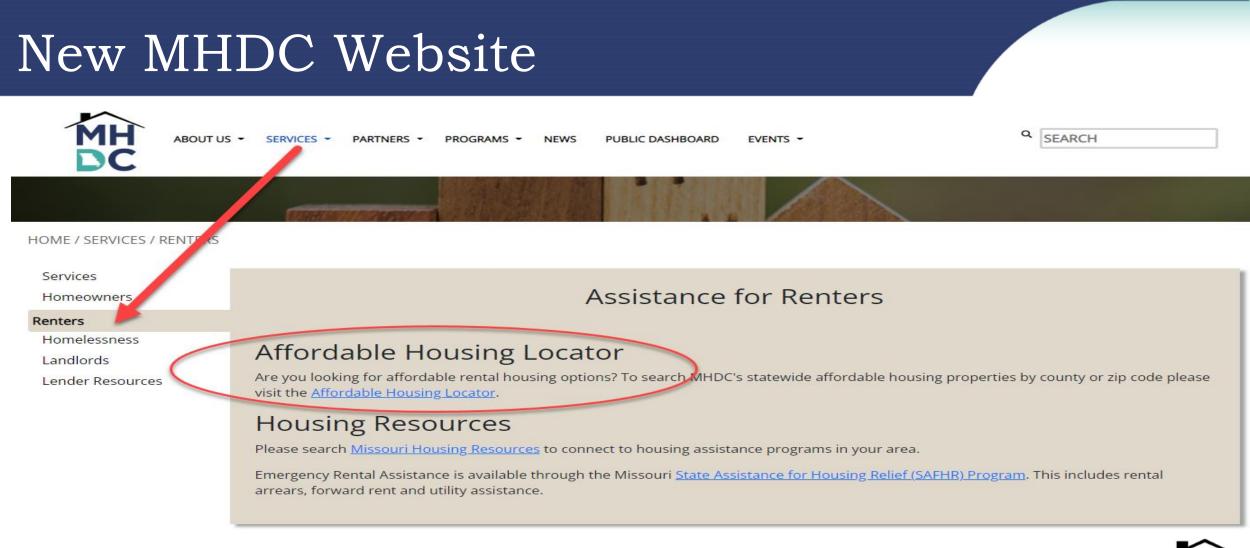
Q SEARCH

HOME / PROGRAMS / ASSET MANAGEMENT / PROGRAM COMPLIANCE / COMPLIANCE RESOURCES











Asset Management Updates

- 2023 Rent Increase Procedures
- 2023 Management Fee
- Management Agent Certification
- Electronic Desk Reviews
- Electronic Signature Policy



2023 Rent Increase

- MHDC will allow automatic rent increase requests of 6% for <u>both</u> Family and Elderly developments.
- Adjusted the budget based rent increase % cap for family properties to 8%.
- Compliance still matters.
- MHDC still must issue a Schedule II before rent increase can take affect.



2023 Management Fee

- Management fee for 2023 will be \$45 per occupied unit.
- \$3 increase from 2022.
- Increase based on US Inflation Calculator Index.
- Previous adjustments since 2019 were based on annual Missouri OCAF factor which was similar to Rural Development's process until this year.



- Check MHDC's website to make sure your company is certified!
- Exhibit A-5 Management Agent Certification must now be submitted in AMRS.
- Initial submission can only be viewed by the Management Company's System Administrator.
- System administrators can designate additional staff by giving permission in the users module.
- Management Agent Certification approval letter is saved in AMRS and can be accessed.



Asset Management Reporting System

The management companies listed below have been approved as MHDC Certified Property Management Agents to manage properties in Missouri as of 10/3/2022. Interested parties are encouraged to review the list to ensure that the chosen management agent is included, as the list may change periodically. Should you have any questions regarding the status of a management agent, please feel free to contact that management company directly. If you have questions about management requirements in Missouri, please call (314) 877-1350

MHDC Certified Property Management Agent Listing (97 rows) Search

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z ViewAll

Management Agent	Contact	Email	Telephone #	Address	City	Zip
AHAB of Springfield, Inc.	Sherry Blair	sblair@ahabhousing.com	(417) 865-4055	430 E Brower	Springfield	65802
Allied Orion Group, LLC (aka Orion Real Estate Services Southeast, LLC)	Catherine Ridgway	cathycha@earthlink.net	660-885-5852	2051 Greenhouse Dr., Ste 300	Houston	77084
Bell Management, Inc.	Mike Landers	ml@bellmanage.com	(417) 624 - 4144	3609 E. 20th Street	Joplin	64801-5849
Belmont Management Company, Inc.	Angie Pearo	apearo@belmontmgt.com	140560450881 ext 1	PO Box 5900	Fort Smith	72913
Beyond Housing/NHS	Cory Dickens	cdickens@beyondhousing.org		6506 Wright Way	St. Louis	63121
Boone County Family Resources	Laura Cravens	lcravens@bcfr.org	573-874-1995	2700 West Ash St	Columbia	65203
Burrell Behavioral Health	Gina Burroughs	gina.burroughs@burrellcenter.com	(417) 761-5860	3401 Berrywood Dr Ste 204	Columbia	65201
Celtic Property Management LLC	Jana Drake	JDrake@celticproperties.net	(816) 368-2014	1711 W. 45th Street	Kansas City	64111
Clinton Housing Authority	Catherine Ridgway	cathycha@earthlink.net	(660) 885-5852	7 Bradshaw Drive	Clinton	64735
Cohen-Esrey Real Estate	Ryan Huffman	rhuffman@cohenesrey.com	913-671-3300	8500 Shawnee Mission Pkwy, Ste150	Merriam	66202

https://mhdc.com/programs/asset-management/program-compliance/compliance-resources/management-certification-and-fees/

Q



🖸 🖹 EXPORT

 System Administrators and all Designated users will see this banner.

	Bell Management Inc's Asset Management Cert	ification will expire on 10/10/2021 and is due on 7/10/2021	SUBMIT CERTIFICATION	
	1 1 1 • 4 •	1		
	Management Company	Is MC Admin		
	Boone County Family Resources			
_		Anagement Company Certification (A5)		
		If you see this – the System Administrator has not given you access to the module		Missou Developme MH

Finding the Management Company Approved Management Certification letter

	 Certified Proper 	rty Management Company/Agent Appli	cation- Exhibit A-5 (Approved)			
	 18. Does the managem Yes 	nent company/agent maintain a policy and procedures man	ual covering all aspects of the management of the property(ie	s)? MHDC reserves the right to review	all policies and proces	dures manuals.
Request	Upload shoul	d include the following:				
	A list of all multif	family communities currently managed by the mar	agement company/agent to include location, numbe	er of units, and type of property	(e.g., conventiona, a	assisted, tax credit).Place ar
	A brief resume of	f all key management personnel to include years o	f experience, educational background, and any curre	ntly active professional designa	tions such as the H	ICCP, SHCM and CPM design
ms	An organizations	I chart of the management company/agent showi	ng all officers and key management personnel.	hibit A-6 Authorization for Relea	se of Information.	Exhibit A-7 Project Training
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POF	A-5	Approval Letter				
PDE	A-5	KMC Fidelity 2022				
POE	A-5	KMC Training certs 2022				Certified
POF	A-5	KMC proof of experience 2022				By Peter Ca
POF	A-5	KMC Properties managed 2022				06/08/2022
POF	A-5	KMC Fidelity 2022				
POF	A-5	KMC Form A6 2022				
POP	A-5	KMC Breif resume 2022				
POF	A-5	KMC Good standing 2022				Effe 2



Electronic Desk Reviews (EDR)

- MHDC has permanently adopted the Electronic Desk Review Policy that was utilized when MHDC temporarily suspended inspections.
- See full policy on MHDC's website under Compliance Resources/Notices.

Planned utilization:

- Inclement weather
- Health/Safety reasons
- Inspector scheduling conflicts

EDRs are to be submitted at <u>www.mhdc.com/bigfile</u>





Electronic Signature Policy

- See full policy on MHDC's website under Compliance Resources/Notices.
- This policy is optional! Not an MHDC requirement.
- Policy includes guidance on electronic signature, transmission, and storage.
- Adopts HUD's Notice 2020-10 policy and guidance on electronic signature.
- Must complete Exhibit A-23 Electronic Signature Policy Certification and uploaded in AMRS.
- An exhibit that requires notarization still must be notarized.



Electronic Signature Policy

۲	Michaels Place	Camdenton Apartments II aka Michae				
	MHDC #08-051-HT	Compliance Forms (6 rows)				
- 23	\$ 🚨 🖹	Name		Last Submitted		
	CHANGE PROPERTY	Exhibit J		NA		
		Exhibit J-1		07/19/2022		
		Exhibit A-2		NA		
\$	AFS	Exhibit G		NA		
0	AHL	AFHMP		04/16/2021		
		E-Signature Policy		NA		
\$	Distribution Request	4				
	ToDo List					
5	Budget					
2	Contact Changes					
25	Occupancy	Comdenten Anortmente II ako Mishaalle Diese (MI				
2	Notification of Loss/ Insurance Claims	Camdenton Apartments II aka Michael's Place (MH	JC #U0-U01-HT)			
:	Other Reserve	E-Signature Policy (0 rows)				C DPORT
	Rent Increase	Submitted By	Date Submitted	Si	itatus	Actions
1	Replacement Reserve					
2	Utility Allowance					
~	тсар/тск					Missouri Housi Development Commiss
~	Compliance Forms					
≣	Inspections					
		•				

Navigating AMRS

- The System Administrator
- Property Dashboard
- The To do list
- Changing Contacts
- Updating Affordable Housing locator
- Finding my approval letters
 - Schedule IIs
 - Budgets
 - Financial Statements



Navigating AMRS

- Inspection History
- VAWA Transfer Requests
- Special Needs Occupancy
- Compliance Forms



AMRS – System Administrator

- Every Management Company must have a designated AMRS System Administrator.
- The System Administrator will be responsible for setting up all other users within the management company.
- The System Administrator has access rights to view the status of the entire portfolio.
- MHDC verifies all change requests before accepting any new system administrator change.



AMRS – System Administrator

Asset Management Reporting Syste	m ma
V.2.0	DC
User Name	
Password	
Forgot Password? LOGIN	
If you are a Management Company and have not registered or need to change your	
System Administrator, please click <u>Here</u> . MHDC will only allow one System	
Administrator per Management Company.	
The System Administrator will be responsible for setting up other users.	



AMRS – System Administrator

MH DC AMRS System Administrator - Add or Change

The System Administrator in AMRS will have access to all of the MHDC properties listed for the Management Company in AMRS ; the System Administrator is the person responsible for setting up users for each property. MHDC has updated AMRS so that the System Administrator can add and modify users for the Management Company, Owner, and CPA. Each Management Company can only have one System Administrator.

Duplicate or change requests may be verified with the Primary contact for the Management Company.

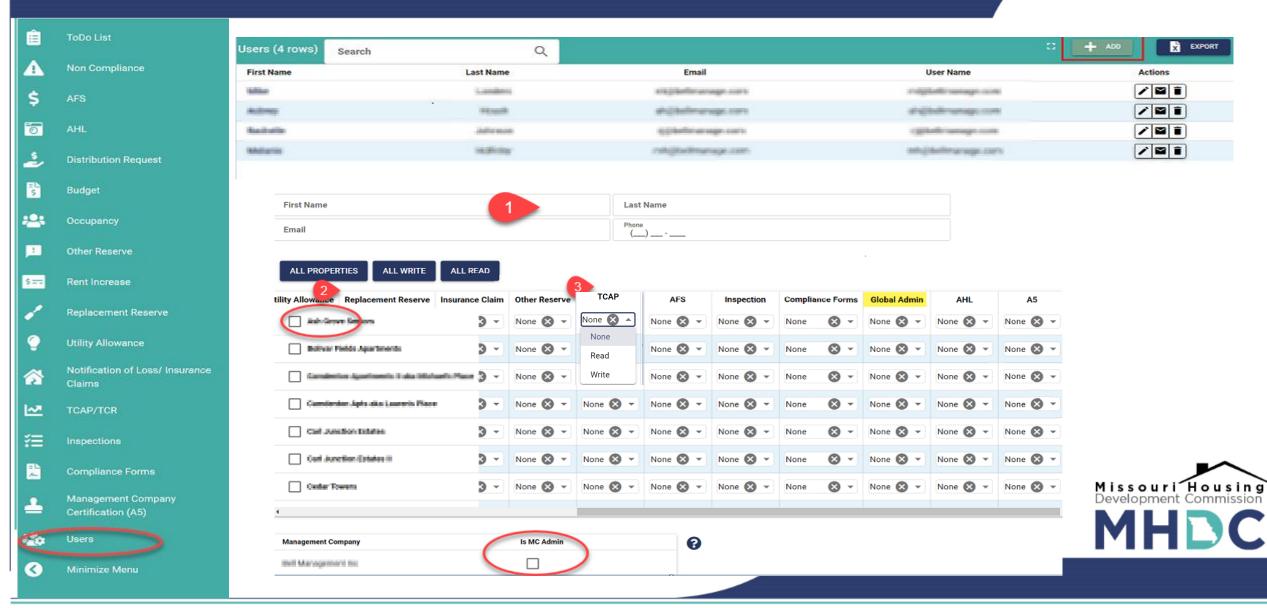
System Administrator*

Management	Company*
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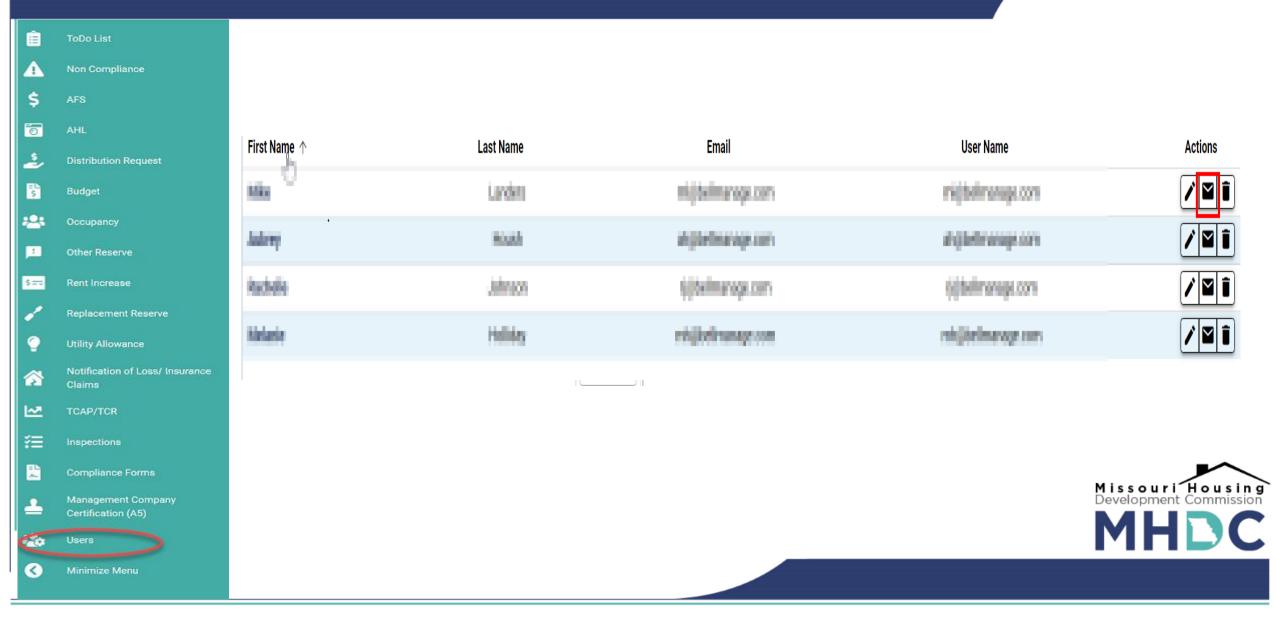
Name	
First	Last
Email*	
Office Phone	
### ### ####	
Mobile Phone	
### ### ####	
Role/Position/Title	_



AMRS – System Administrator – Adding Users



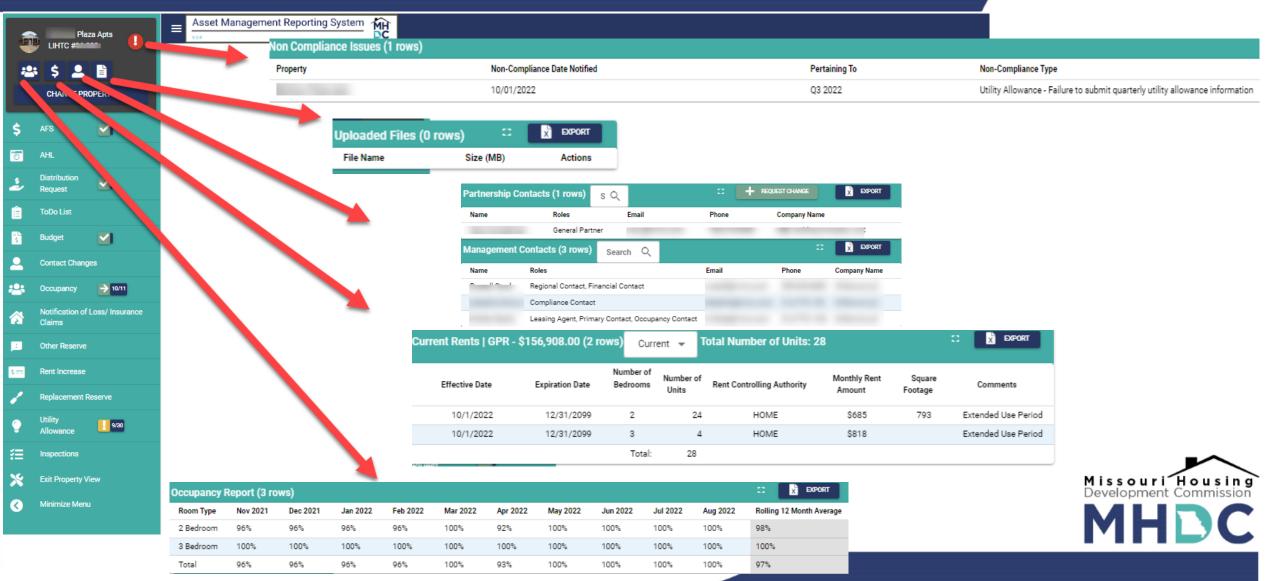
AMRS – System Administrator – Forgot Password



AMRS – System Administrator – Noncompliance

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	Non Compliance							
\$	AFS	Non Compliance Issu	ies (0 rows)				0	X EXPORT
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2	Distribution Request	Open	YEARS DATES	From	•	То	•	APPLY FILTER
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	Occupancy	Closed						
1	Other Reserve	All						
\$==	Rent Increase		v					
1	Replacement Reserve							
?	Utility Allowance							
	Notification of Loss/ Insurance Claims							
M	TCAP/TCR							
*≡	Inspections							
*	Compliance Forms							
-	Management Company Certification (A5)						Misso Develop	uri Housing ment Commission
*	Users						M	HDC
3	Minimize Menu							

AMRS – Property Dashboard



AMRS – The To Do list





Exit Property View

Utility

Allowance

Inspections

9/30

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Minimize Menu

AMRS – Changing Contacts

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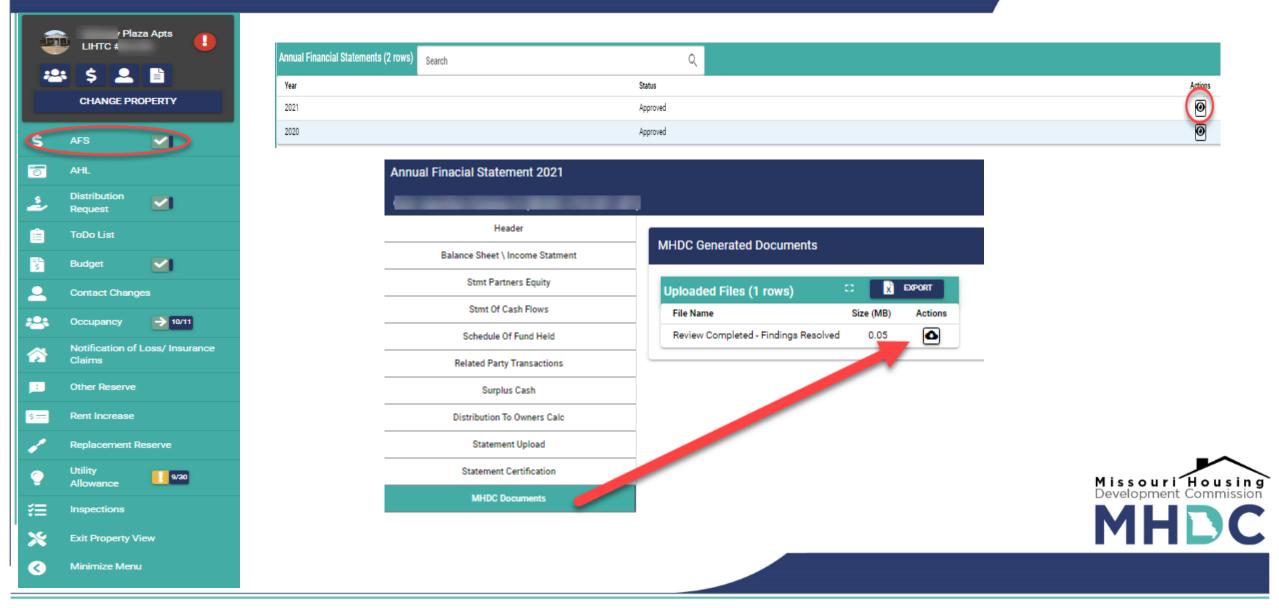
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AMRS – Affordable Housing Locator



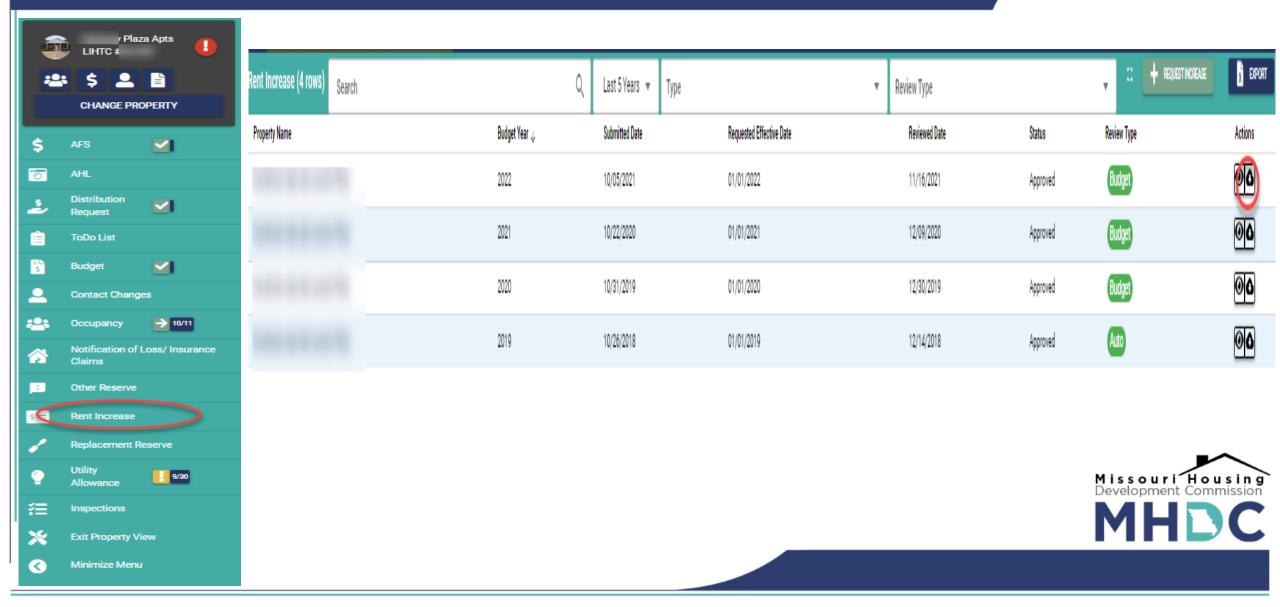
AMRS – Approval Letters - AFS



AMRS – Approval Letters - Budgets

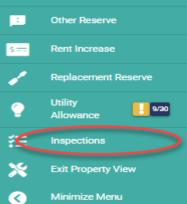
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2	Distr Regu	ribution			Camdenton Apts a	ka Lauren's Place (MHDC #00-0301	T) Max Management Fee \$54										oaded Files (1 ro	,	X EXPORT
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					01/01/2021	00/31/2021													
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***	Осси	upancy	> 10/11																
☆	Noti Clair	ification of L ms	oss/ Insur	ance	Rental Income										% CHANGE 2022 vs	% CHANGE 2022 vs	Approved Budget		
:	Othe	er Reserve			Name			Code	Audit 2019	Audit 2020	Actuals	Annualized	Budget 2022	2-YR AVERAGE	2-YR AVG	2020	2022	Explanation	
s 	Rent	t Increase			Rent Revenue - Gross Po			5120	\$172,848.00	\$184,560.00	\$129,440.00	1	\$194,160.00	\$178,704.00	8.65%	5.20%	\$194,160.00		
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AMRS – Approval Letters – Schedule II



AMRS – Inspection History

PROPERTY	Inspections (9 rows)										
	Inspection Date	Physical	Management	File	Occupancy	Last Inspector	Status				
	02/14/2022	Satisfactory	Above Average	Superior	Superior	Grey Jackson	Closed				
	06/15/2020			Above Average	•	Chiqueta Harps	Closed				
	06/27/2018	Satisfactory	Satisfactory	Satisfactory	Superior	Antoinette Perry-Jones	Closed				
	05/17/2017	Satisfactory	Satisfactory	Satisfactory	Superior	Grey Jackson	Closed				
2	04/19/2016	Satisfactory	Satisfactory	Satisfactory	Superior	Antoinette Perry-Jones	Closed				
anges	06/11/2015	Satisfactory	Above Average	Above Average	Superior	Nicole Alber	Closed				
> 10/11	05/14/2014	Above Average	Above Average	Superior	Superior	Bill Hunziker	Closed				
of Loss/ Insurance	05/02/2013	Above Average	Above Average	Satisfactory	Superior	Bridgett Day	Closed				
ve	06/12/2012	Above Average	Above Average	Above Average	Superior	Bill Hunziker	Closed				



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AMRS – VAWA Transfer Requests

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ToDo List

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-> 10,11 Notification of Loss/ Insurance \sim Claims

1.1 Other Reserve s ----Rent Increase Replacement Reserve Utility

¥=	Inspections

Exit Property View

Allowance

Minimize Menu

Period August - 2022			
Room Type	Total Units	Vacant Units	Occupied %
1 Bedroom	24	3	88%
2 Bedroom	95	9	91%
3 Bedroom	27	1	96%
4 Bedroom	10	1	90%
5 Bedroom	2	0	100%
All	158	14	91%

Do you have a Waiting List?

Requests (1 rows)

08/08/2022

Date

7

How many people are on the waiting list?

Has a resident requested an emergency transfer under the Violence Against Women Act (VAWA)

Please provide the number of requests received this month. 1

	-	
)		
	Outcome	Outcome:
	Resident is waiting to be transferred to next available unit	Resident transferred to another unit within building
		Resident transferred to another unit on-site
		Resident transferred to another unit off-site
		Resident is waiting to be transferred to next available unit
		Resident is ineligible to be transferred



AMRS – Special Needs Reporting

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	CHANGE P	ROPERTY
\$	AFS	
0	AHL	
2	Distribution Request	
Ê	ToDo List	
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2	Contact Char	nges
-	Occupancy	1011
	Notification of Claims	of Loss/ Insuranc
	Other Reserv	e
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1	Replacement	t Reserve
9	Utility Allowance	9/30
#≣	Inspections	
≫	Exit Property	View

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409

316

Date of last contact with Lead Referral Agency

	Period August - 2022				
	Room Type Total Units		Vacant Units		Occupied %
•	Studio	56	6		89%
	All	56	6		89%
	Special Needs	Total Units 56	How Many Occupied By Qualified SN HH		Occupied % 89.285714
	Special Needs Vacant Details Information Required *				
	Special Needs Vacant Details				
	Unit #	First day of vacance	y	First day of tenancy by Non-Qualified Special Needs Household	
	312				
	308				
	.309				

08/09/2022

06/20/2022

09/14/2021

08/30/2022
Outreach efforts for vacant Special Needs units
Continue to work with St. Patrick Center to get qualified application.



AMRS – Compliance Forms

	MHDC # -MT
2	
\$	AFS
0	AHL
2	Distribution Request
Ê	ToDo List
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2	Contact Changes
***	Occupancy
☆	Notification of Loss/ Insurance Claims
	Other Reserve
s ===	Rent Increase
1	Replacement Reserve
?	Utility Allowance
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	Compliance Forms
≋	Inspections

Compliance Forms (8 rows)				
Name	Last Submitted	Next Due Date		
Bond Compliance Tenant Data	Q2 2022	10/31/2022		
IRS 8703	2021	3/31/2023		
Exhibit J	NA			
Exhibit J-1	NA			
Exhibit A-2	NA			
Exhibit G	NA			
AFHMP	12/01/2021			
E-Signature Policy	NA			



Upcoming AMRS Due Dates

- 10/1/2022 O/As can begin submitting 2023 budgets.
- 11/15/2022 2023 budgets are due; rent increase requests for a 1/1/2023 effective date are due.
- 12/15/2022 rent increase requests for a 2/1/2023 effective date are due.
- 1/3/2023 Quarter 4 Utility Allowance and all rent increase requests are due. Note: the date has been changed due to the New Year holiday.
- 3/31/2023 2022 Audit Financial Statements are due.



- Patience, Patience, Patience.
- Please report all issues so we can provide feedback to our developer.
- Best to utilize the Certification Portal in Chrome.
- Certification Portal information including the user guide can be found at <u>https://mhdc.com/programs/asset-</u> <u>management/program-compliance/compliance-</u> <u>resources/certification-portal/</u>
- MHDC Certification Portal Contacts:
 - Tammi Ewing at <u>tewing@mhdc.com</u>
 - Candace Maupins at <u>cmaupins@mhdc.com</u>



- Reporting is still the same, quarterly submissions until 100% occupancy is achieved.
- MUST let MHDC know when 100% so reporting frequency can be switched to annual.
- Let MHDC know if there are floating HOME, LIHTC, etc units as MHDC needs to update the designations on the back end in order for the project to pass the IRS compliance test.
- Annual Owner Certs are ALWAYS submitted before submitting tenant certs and AOCS should cover the same reporting period as the tenant certs.



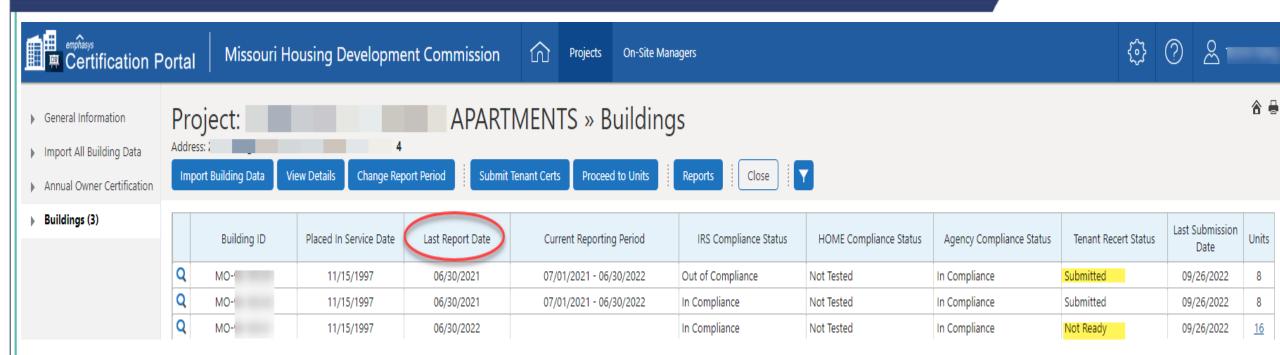
Old COL System

• "Main Manager" was the only person that could submit, as on-site managers could only enter data.

New Certification Portal System

- "The Main Manager" is now called a "Super User." "Super Users" now setup roles in the certification portal and assign onsite management login credentials.
- Onsite staff can only see properties they are assigned.





Not Ready = Open for next reporting period Ready = Tenant Certification is ready to submit Submitted = Tenant Certification has been submitted to MHDC

Note: The date in the Last Report Date column is the last date the report was tested and posted.



- When the Owner/Agent receives an inspection appointment letter email from the assigned Compliance Officer, please be sure to upload the completed *Exhibit C-5 Management Questionnaire* and *all* requested pre-inspection documents listed *on the* on the Ex. C-1 that is attached to the email, within seven (7) business days prior to the inspection date.
- If your property is Risk Share and/or FHA insured PBS8, be sure to have a copy of your most recent REAC inspection report and supporting documentation of all corrections made, if applicable. MHDC MUST follow up on the REAC.
- REAC deficiencies are UPCS, 8823 reportable findings.



- Extension Requests: Due within ten (10) calendar days of the date the report (C-12) is issued to the O/A. This information is noted on the inspection report ratings letter.
- The Ex. T Request for Extension can be found on our website.
- The extension request must contain explanation and details of the corrective action plan for <u>each specific deficiency</u> noted on the request. An anticipated completion date is also required to be listed for <u>each</u> deficiency.
- The amount of time requested must be reasonable and the explanation should address that. No more than 180 days from the inspection report issuance date may be granted.



- The <u>Ex. Z Housing Priority Site Visit Certification for</u> <u>Special Needs and/or Service Enriched Properties</u> set-aside questionnaire must be completed if the project has the Special Needs and/or Service Enriched Priority.
- The O/A must reach out to Scott Hanak and Remona Miller if they are having issues with their LRA/Service Provider.
- The O/A must be aware of this priority if it is applicable to the property and maintain any necessary documentation for review.
- See Special Needs/Service Enriched FAQ on our website for further reference.



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- See Special Needs/Service Enriched FAQ on our website for further reference.



 Accessibility Requirements: MHDC requires properties given funding for limited scope rehab or new construction to comply with building and accessibility codes.

UPCS Definitions Guide:

- 1. All FHEO inspectable items are intended to determine if the building/unit is compliant with FHEO requirements. (i.e. wheel chairs, walkers, etc.).
 - a. This inspectable item applies to all occupied buildings regardless of building type that have areas outside of the building that are commonly used by all residents. Outside common areas include parking lots, patios, play areas, and freestanding and attached common buildings such as a laundry building.

Applicability: first occupancy after March 13, 1991 and new additions.



Compliance Accounting

- Replacement Reserves relaxed requirements ended 6/30/2022.
 - Item must meet the age requirement in the useful life schedule.
 - Invoice cannot be more than one year old.
 - Minimum required R4R balance is 24 months.
- Rent Increases.
 - Noncompliance will delay the review of a rent increase.
 - Property occupancy must be 90% or greater over a rolling 12 month period.
 - Current Rents on rent roll must be charged to at least 90% of the tenants listed.
 - Budget Based Increases approved amount may be lower than requested if DCR and net surplus is higher than acceptable levels.
 - Make sure the Exhibit A-21 Notice to Residents is signed, posted in common areas, and provided to each resident.
 - Properties with less than 13 units need to submit rent increase requests through AMRS and include rent roll, MHDC budget spreadsheet (A-10), and tenant notification.



Compliance Accounting

- Annual Financial Statements.
 - Due Date for 2022 AFS is March 31, 2023.
 - Submission window will open February 1, 2023.
 - AFS will come via email to the Primary and Financial Contacts.
 - Extensions are NOT automatic.
 - Must be requested and approved by MHDC staff.
 - Extensions must provide a legitimate reason for delay
- Surplus Cash.
 - Recommend submitting distribution request with audit, (these are reviewed first).
 - AFS review has to be closed before distributions are reviewed, so late (or no) response(s) can delay review.
 - Noncompliance will delay the review.
 - Surplus Cash payments MUST be made within 15 days of the approval letter; otherwise, property will be place in noncompliance.
 - Distributions MUST be taken by December 31st.





Questions?

